

International Medical Tourism & Technology Exhibition and Conference

**Co-located With** 

2<sup>nd</sup>

HealthTech Summit & Expo

### Healing Beyond Borders With Innovative Technologies

13<sup>th</sup> - 15<sup>th</sup> May, 2024 Riyadh Front Exhibition & Convention Center, Riyadh, Saudi Arabia

Organized by



# **EVENT OVERVIEW**

Welcome to IMTEC, the nexus of healthcare excellence and technological innovation in Riyadh, Saudi Arabia. The groundbreaking advancements intersect with cutting-edge technology, redefining the industry's future. Positioned at the heart of Saudi Arabia, IMTEC offers an international stage for showcasing advanced healthcare solutions amidst escalating regional demand. More than an exhibition, IMTEC fosters immersive experiences and a thought-provoking conference, uniting global healthcare professionals, tech leaders and stakeholders. This collaborative synergy propels healthcare forward, providing Saudi patients access to global medical solutions. Join us at IMTEC to shape the future of healthcare through innovation, global collaboration, and the transformative power of medical tourism and technology.

The Ambitious Healthcare Strategy of the Kingdom within the Framework of Vision 2030



After carefully examining the Vision 2030 ecosystem of executive programs and initiatives (such as the NTP, the HSTP, and National Priorities for RDI), we decided to set our eyes on the following key objective:

- 1. Improve the quality of healthcare services in KSA.
- 2. Increase the ease of access to healthcare services.
- 3. Foster the creation and adoption of advanced technologies and
- 4. companies in healthcare.
- 5. Further integrate digital innovation into health and social services.
- 6. Attract new private investment in healthcare.









### IMTEC & HealthTech SUMMIT AND EXPO 2024 AT A GLANCE



#### The Summit

3000

Attendees

888

# **PROMINENT SPEAKERS & SPONSORS**





Prof. Ibrahim A. Alsarra Chairman of Scientific Committee



DR. Lamya Alomair Head of AI and Bioinformatics, KAIMRC



Mr. Floris van Der Breggen CEO of SyncVR Medical



Dr. Zakiuddin Ahmed Director, Riphah Institute of Healthcare Improvement



Dr. Sana Farid Surgeon and Healthcare Futurist



Mr. Anas Batikhi Founder & CEO, SANTECHTURE



Dr. Burhan Fakhurji Cancer Cell and Nucleic Acid Biologist , KAIMRC



Dr. Wisam Al Badr CMO, DaVita



Prof. Mazen Hassanain Founder Saudivax, Managing Director



Mr. Abdullah Al - Sharqi Tawuniya, CTO

# WHY SHOULD I PARTICIPATE IN THIS EXPO & SUMMIT

#### 

A Multifaceted Platform with unparallel exposure:

Business Development: Unlock new markets and strategic partnerships.



Attracting Capital: Connect with potential investors and funding sources.



Innovative Technology Showcasing: Spotlight your groundbreaking solutions.

World-Class Educational Opportunities: Participate in knowledge-sharing and insights.



# EXHIBITOR PROFILE

Hospitals

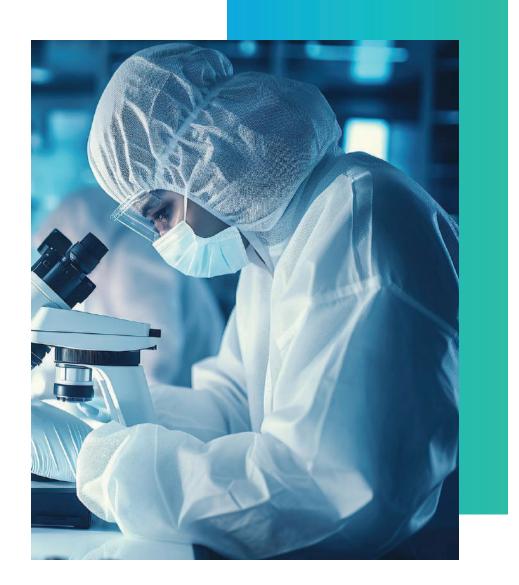
•Super Specialty Services

- •Ortho Care/Joint Replacements/Neuro
- Centre/Spinal Injury/Organ Transplant/-
- Cardiac Surgery/Oncology Treatment
- •Cosmetic Surgery Centres
- •Eye Hospitals
- Dental Clinics
- •Ayurvedic and Unani Hospitals
- Yoga & Rejuvenation Centres
- Naturopathy Hospitals
- Physiotherapy Centres
- Post-operative Care Centres
- •Fitness & Wellness Centres
- Medical & Health Care Products

- •Medical Equipment Manufacturers
- Pharmaceutical Companies
- Medical Education Universities/ Institutions
- Nursing Training Colleges
- Pharma Education Institutes
- Medical Insurance Companies
- Third Party Administrators (TPAs)
- •State Govt. Tourism Departments
- Hotels
- Airlines
- •Tour and Travel Operators
- Medical Tourism Facilitators

# VISITOR PROFILE

- Saudi Citizens, Patients
- Healthcare Professionals
- Local & International Hospitals
- Health Ministries Representatives
- Healthcare Administrators
- Clinic Representatives
- Insurance Representatives
- Medical Tourism Agencies
- Healthcare Technology Startups
- Pharmaceutical Representatives
- Health Educational Representatives & Researchers
- Alternative and Holistic Health Practitioners
- Medical Students
- Health and Wellness Influencers
- Investors in Healthcare
- Dealer/Distributor



# WHO ATTEND?

### Hospital and medical infrastructure:

- Biomedical Technologies
- Cosmetic Centers and Clinics
- Dental Health and Aesthetic Centers
- Dermatology Medical Equipment & Supplies
- Disabled Centers
- Emergency Management Solutions

### Medical Tourism:

- Airlines and Travel Agents
- Health Tourism Travel Agencies
- Hotels and Health Resorts
- Medical Tour Operators
- Medical Tourism Associations

### Nutrition and Supplements

- •Cosmetic Products
- Dental/Oral Care
- Dietary Supplements
- Disposables
- Eye Care
- Infant and Baby Products

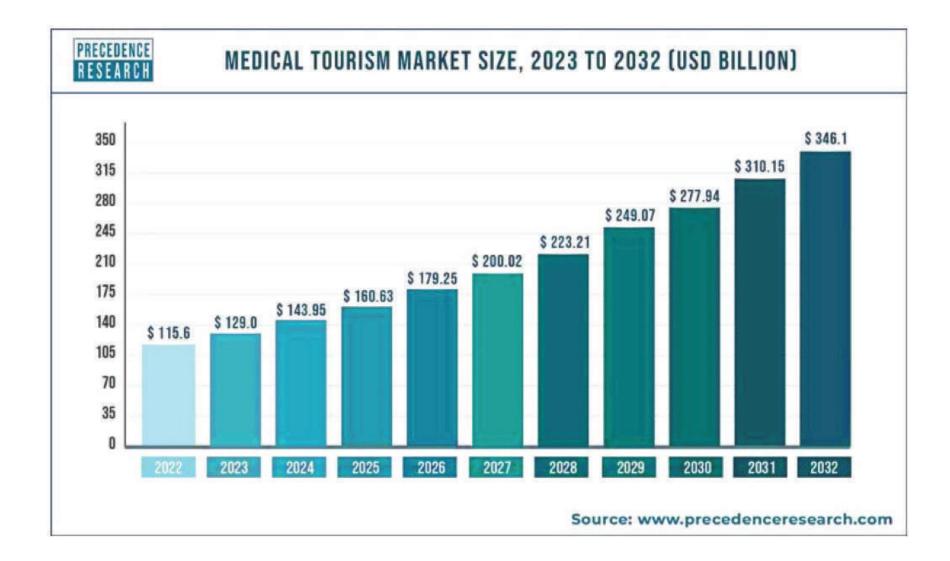
### Pharmaceuticals

- Bio-Pharmaceuticals
- Intermediates and Formulations
- Pharmaceutical Drugs
- Software for the Pharma Industry and Management

# SAUDI ARABIA'S THRIVING MEDICAL TOURISM & TECHNOLOGY MARKET

Saudi Arabia's Medical Tourism & Technology Market is the biggest in the MENA region with stable demand

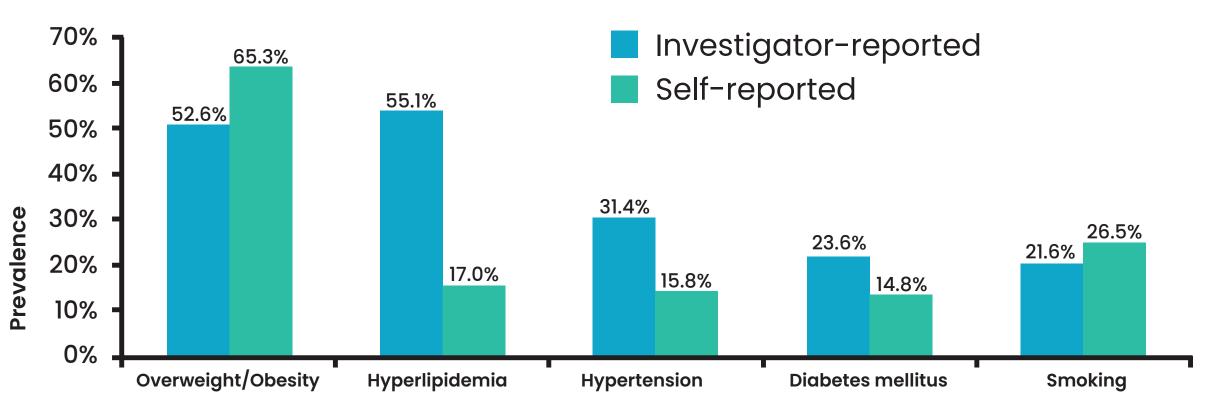




The global medical tourism market size was estimated at USD 115.6 billion in 2022 and it is expected to reach around USD 346.1 billion by 2032, poised to grow at a compound annual growth rate (CAGR) of 11.59% during the forecast period 2023 to 2032.

## **INCREASING DISEASE-PATIENT RATIO:**

The rising prevalence of complex medical conditions and the corresponding increase in patient numbers within Saudi Arabia underscores the demand for expanded healthcare solutions. This surge in disease incidence and patient ratios catalyzes exploring medical tourism, as individuals seek specialized treatments and advanced healthcare options available in select international destinations.



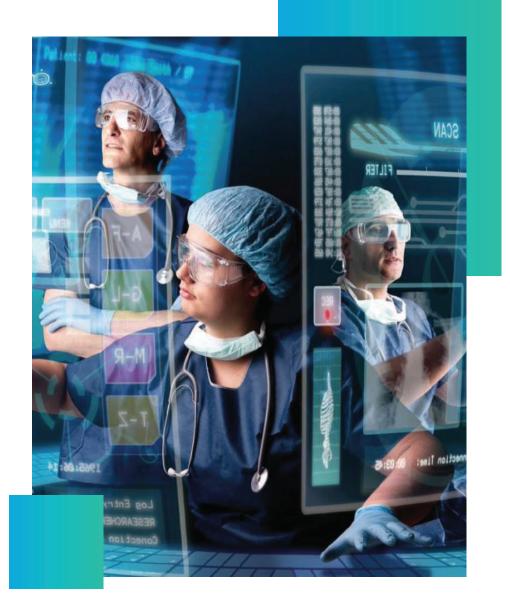
Investigator-reported data was collected in 2017 in primary care facilities. Around 50% of subjects had more than 3 CV risk factors. Self-reported data were extracted from the ABSHER platform in 2021, according to self-administered questionnaires completed by 713,094 participants. Despite the very large sample from the ABSHER platform, figures might be underestimated due to the nature of self-reported data.

## EVENT OBJECTIVES

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Drawing inspiration from the intricate dynamics of Vision 2030's Vision Realization programs, we've refined our focus into the following objectives for the 2024 edition:

- A. Accelerate Adaptation of Medical Tourism & Technology
- B. Achieving Sustainability
- C. Promoting Learning and Development
- D. Highlighting Investment Opportunities
- E. Building International Collaborations



# WHO WILL YOU MEET?

The HealthTech & IMTEC Innovation Expo & Summit is not just an event; it's a convergence of minds, expertise, and opportunities. With a prominent list of attendees from the healthcare sector's decision makers, thought leader, and industry practitioners, attendance is a must.



- Health care Seekers/ Patients
- Doctors and Health Practitioners
- Local Healthcare Hospitals
- Healthcare Services Providers
- Medical Tourism Planners
- Saudi Healthcare Regulators
- KSA's Healthcare Ecosystem
- International Healthcare industries
- Pharmaceutical Companies
- Researchers and Academics
- Investors

### **TOPICS COVERED IN THE SUMMIT**



Precision medicine (genetics, genomics and proteomics)



Digital / Virtual Healthcare



Biotechnology



Medical Entrepreneurship



Medical imaging



Healthcare Management System



Telemedicine



Artificial Intelligence

### **TOPICS COVERED IN THE SUMMIT**



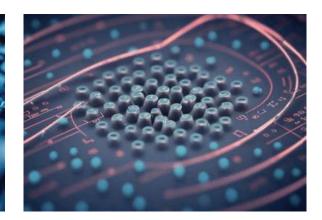
Big Data, CyberSec, Al, and IoT



Robotics



Genomics



Quantum Computing



Bioinformatics



Education



Entrepreneurship



Bioethics

# EXPAND YOUR REACH IN THE IMTEC & HEALTHTECH SUMMIT & EXPO.

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Prime opportunity to connect with the leaders, experts, and health seekers of the richest market in KSA.

#### Engage

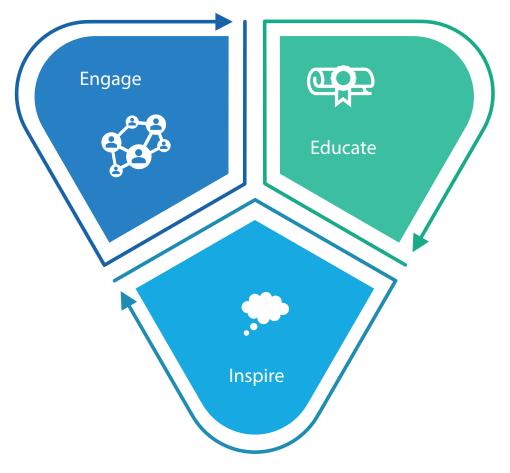
Connect with the health and innovation community. Take part in rousing discussions led by world-class speakers.

#### Educate

Educate the Audience with ideas and innovations, build partnerships in the health community; make lasting, measurable impact; and brand your company.

#### Inspire

Inspire and get inspired with prominent players in the Saudi Arabia's HealthCare and Medical market. Hear perspectives from a broad set of investors, including funds that focus exclusively on seed and Series A investments.



# SPONSORSHIP PACKAGE

Sponsorship of IMTEC offers your company an unrevealed opportunity to be featured as the key player witin the region.

#### PLATINUM SPONSOR

- Investment 35,000 USD
- Premium stall space at the entrance 30sqm
- Company branding in all the marketing collaterals (Print / TV / Outdoor activities)
- Pre-event social media coverage
- (Facebook / Twitter / Google / LinkedIn) highlighting the company profile and project details
- Company logo will be highlighted under the tagline mention
- Exclusive venue branding (Registration desk / Hi-tea / Standees at various places)
- Visitor database sharing
- Additional Tables, Chairs, Lights etc.

### **GOLD SPONSOR**

- Investment 25,000 USD
- Premium stall space at the entrance 18sqm
- Company branding in all the marketing collaterals (Print / TV / Outdoor activities)
- Pre-event social media coverage (Facebook / Twitter / Google / LinkedIn) highlighting the company profile and project details
- Company logo will be highlighted under the tagline mention
- Exclusive venue branding (Registration desk / Hi-tea / Standees at various places)
- Visitor database sharing.
- Additional Tables, Chairs, Lights etc.

### SILVER SPONSOR

- Investment 20,000 USD
- Premium stall space at the entrance 12sqm
- Company branding in all the marketing collaterals (Print / TV / Outdoor activities)
- Pre-event social media coverage (Facebook / Twitter / Google / LinkedIn) highlighting the company profile and project details
- Company logo will be highlighted under the tagline mention
- Exclusive venue branding (Registration desk / Hi-tea / Standees at various places)
- Visitor database sharing
- Additional Tables, Chairs, Lights etc.

### **REGULAR STALL**

- Investment 6,000 USD
- 9 sqm Stall Space
- Pre-event social media coverage (Facebook / Twitter / Google / LinkedIn)

# CONTACT US

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### **Marketing Partners**







HEALTH TOURISM DEVELOPMENT